



Presents  
**A DAY OF  
EDUCATION**

Monday  
May 12, 2008

at the  
**Grand  
HYATT®**  
7th & Pine  
Seattle

**MIAS**

Established in 1911, the active membership of MIAS consists of a diverse number of Company Underwriters, Brokers, Adjusters, Marine Surveyors and Maritime Attorneys representing a full scope of the Marine Insurance Industry. A non-profit organization, MIAS is committed to promoting good will and educational opportunities within the marine industry.

For more information about us or questions,  
Email us at [mias@sbims.com](mailto:mias@sbims.com) or  
visit our website at [www.miaseattle.org](http://www.miaseattle.org)

Complete and mail this portion with check payable to: **MIAS**  
Registration should be received by May 2<sup>nd</sup> or a late charge will apply.  
See below for late fee information. No refunds after May 6, 2008.



**SEND COMPLETED FORM WITH PAYMENT TO:**

Marine Insurance Association of Seattle  
2150 North 107th Street, Suite 205  
Seattle, WA 98133-9009

— \$175.00 Member Fee  
— **\$195.00 after May 2<sup>nd</sup>**  
— \$190.00 Non-member Fee  
— **\$210.00 after May 2<sup>nd</sup>**

LUNCH SELECTION (Please choose one)  
— Spinach and Wild Mushroom Cannelloni with Pesto Sauce  
— Pan Seared Herb Crusted Custom Cut Chicken with Red Wine Demi  
— Herb Crusted Salmon with Port Wine Reduction

Maggie Lindley  
Commonwealth Insurance Co.  
1700 7th Ave., Suite 1850  
Seattle, WA 98101  
(206) 829-1902  
Email: [mlindley@commonw.com](mailto:mlindley@commonw.com)

Do you need Continuing Education credit? Yes \_\_\_ No \_\_\_ (Credits Applied for in WA, OR, CA; Subject to Approval)

Name: \_\_\_\_\_ WAOIC # \_\_\_\_\_ Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_  
Company: \_\_\_\_\_  
Address: \_\_\_\_\_ City/State/Zip: \_\_\_\_\_

# AGENDA

8:00 A.M. – 8:30 A.M.

## Registration & Continental Breakfast

8:30 A.M. – 8:45 A.M.

## Welcome

8:45 A.M. – 9:30 A.M.

## State of the U.S Marine Insurance Market

Charles Capozzoli, Executive V.P.  
Starr Marine Agency, Inc.

9:30 A.M. – 10:15 A.M.

## State of the Reinsurance Market

E. Anthony Cowie, CPCU, Senior V.P.  
Swiss Re America Corporation

10:15 A.M. – 10:30 A.M.

## Morning Break

10:30 A.M. – 11:15 A.M.

## Cargo Accumulation – Managing the Exposure

Mitchell Wasserman, President and CEO  
Oceanwide, Inc.

11:15 A.M. – 12:00 P.M.

## Marine General Liability – Key Coverages/Issues

Geoffrey Robb  
Gibson, Robb & Lindh LLP

12:00 P.M. – 1:00 P.M.

## Lunch

1:00 P.M. – 2:00 P.M.

## Update on Alaska Maritime Law and Practice

Laura Farley  
Attorney and Partner, Farley & Graves

2:00 P.M. – 2:15 P.M.

## Afternoon Break

2:15 P.M. – 3:15 P.M.

## Risk Management at the Port of Seattle

Jeff Hollingsworth  
Risk Manager for the Port of Seattle

3:15 P.M. – 4:15 P.M.

## Environmental Change in the Arctic – Its Impact on Marine Transportation and Operations

Dick Moritz, Chair  
Polar Science Center, University of Washington

4:15 P.M.

## Sign Out & C.E. Certificates

4:15 P.M. – 6:30 P.M.

## Cocktails & Hors d'oeuvres

Immediately following in the foyer at  
The Grand Hyatt

## SPONSORS

ABD Insurance & Financial Services,  
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Polaris Group  
Starr Marine  
Swiss Re

## ACCOMMODATIONS

Single or Double Occupancy: \$179.00 plus tax  
Please make your room reservations by calling

The Grand Hyatt Seattle  
(800) 233-1234

Rooms are limited &

Reservations must be made before April 12<sup>th</sup>

*Ask for the Marine Insurance Association of Seattle rate.*

## ABOUT THE TOPICS

### State of the U.S. Marine Insurance Market

This presentation will review international trade, state of the US Market projections, emerging issues, laws and regulations affecting marine insurers, and the role of education and training.

### State of the Reinsurance Market

A discussion of the reinsurance market and current trends, emerging issues, and regulations that impact marine re-insurers.

### Cargo Accumulation – Managing the Exposure

This presentation will summarize the core issues surrounding vessel aggregation and cargo accumulation, while providing insights into how to manage this new exposure that is becoming one of the fastest growing concerns in the marine industry

### Marine General Liability – Key Coverages/Issues

This presentation will discuss key coverages/issues pertaining to watercraft exclusion, product and work exclusions, and issues related to interplay among indemnity contract provisions, contractual liability, additional insured endorsements and action over coverage.

### Update on Alaska Maritime Law and Practice

Recent developments in case law and unique legal practices that we see in Alaska.

### Risk Management at the Port of Seattle

Let's take a virtual tour of the Port's Marine Facilities for perspective. What are the Port's risks and how are they addressed?

### Environmental Change in the Arctic – Its Impact on Marine Transportation and Operations

The Polar Science Center is internationally recognized for their research on polar climate change. Our speaker illustrates and predicts its effects on operations and navigation in the Arctic.